



# Real Estate and Infrastructure Law

## Content

In Colombia, the purchase and sale of a property is often carried out without any legal advice. Such deals may often present issues in their structuring, formalization and execution, due to the lack of knowledge of essential elements that may affect their value.

We seek to advise our clients, so that from the pre-contractual stages of the real estate deal, they can ensure the fulfillment of the deal to satisfy their interests and expectations, while supporting them in the structuring of particular strategies.

The development of infrastructure in Colombia transformed the real estate business, making it a highly specialized activity and involving different trade actors. It is increasingly important to seek expert legal support in the structuring of real estate and infrastructure deals.

### We seek to support our clients in the following:

-  Analysis and structuring of real estate deals, for each particular case, carefully analyzing titles, environmental liabilities, services and in general all the property details for future development or valuation.
-  Preparation of purchase-sale promises, minutes of purchase-sale public deeds, easements, dations in payment, donations, among others.
-  Preparation and negotiation of lease and concession agreements of commercial spaces.
-  Preparation and negotiation of real estate guarantees (liens, mortgages, etc.).
-  Support and advice in the process of buying real estate by public entities.
-  Constitution of autonomous equities with trusts, in order to guarantee the collection and management of contributions, and investments in these assets.
-  Registration and structuring of foreign investments before the Bank of the Republic and other control entities.

## Questions



What to take into account when buying a property, other than the price and its location.



How to be sure regarding a property's "resume".